

## MSBR CLASS LIST FEBRUARY-JUNE 2021

All classes are virtual and free to members unless otherwise noted. Call MSBR at 410-822-8767 to register.

| Class Date/Time                       | Course Name                                       | MREC Class ID | CE Hours | Instructor  |
|---------------------------------------|---|---------------|----------|---|
| 2/22/2021<br>3:00-4:30                | USDA FINANCING                                    | F             | 1.5      | Robert (Richie) Wheatley, Jr.<br>Senior VP / Mortgage Loan Officer<br>Bay Capital Mortgage Corp.  |
| 2/24/2021<br>12:00-3:00               | New Agent Orientation                             |               |          | MSBR Staff, Affiliates and Members. In person at MSBR classroom   |
| 2/25/2021<br>1:00-4:00                | MD CODE OF ETHICS & PREDATORY LENDING             | D             | 3        | Colette Massengale, Mark Feinroth with Maryland REALTORS  |
| 3/3/2021<br>12:00-1:00                | Successful Digital Marketing for REALTORS         |               |          | Star Democrat Staff in person at MSBR Classroom   |
| 3/9/2021<br>10:00-11:30               | STATE AND LOCAL HOUSING PROGRAMS                  | F             | 1.5      | Brenda Kasuva. One of four required courses for Housing Opportunities Certification. Or just take one for CE credit only.   |
| 3/9/2021<br>1:00-2:30                 | MARYLAND MORTGAGE PROGRAM                         | F             | 1.5      | Terry Catalano. One of four required courses for Housing Opportunities Certification. Or just take one for CE credit only.  |
| 3/11/2021<br>10:00-11:30              | Bright: Remine Pro                                |               |          | <a href="https://support.brightmls.com/s/classdetail?classId=a2Y3g000008Z0a">https://support.brightmls.com/s/classdetail?classId=a2Y3g000008Z0a</a><br>Software platform included with your Bright subscription that combines property records, data visualization, tracking, and predictive analytics. |
| 3/11/2021<br>1:00-2:30                | Bright: MLS Tips & Tricks                         |               |          | <a href="https://support.brightmls.com/s/classdetail?classId=a2Y3g000008Z0f">https://support.brightmls.com/s/classdetail?classId=a2Y3g000008Z0f</a>   |
| 3/16/2021<br>10:00-11:30              | FEDERAL PROGRAMS AND NATIONAL HOUSING INITIATIVES | F             | 1.5      | Bridget McGee. One of four required courses for Housing Opportunities Certification. Or just take one for CE credit only.   |
| 3/16/2021<br>1:00-2:30                | UNDERSTANDING CREDIT                              | F             | 1.5      | Cliff Quinn. One of four required courses for Housing Opportunities Certification. Or just take one for CE credit only.   |
| 3/17/2021<br>12:00-3:00               | New Agent Orientation                             |               |          | MSBR Staff, Affiliates and Members. In person at MSBR classroom   |
| 3/24/2021 &<br>3/25/2021<br>9:00-4:00 | CERTIFIED NEGOTIATION EXPERT                      | F             | 6        | The Real Estate Negotiation Institute in person at an Easton location. Attendees must complete all 12 hours to earn Certification and CE credit. Cost is \$349 per person. Call Deb at 410-822-8767 to register.  |
| 4/22/2021<br>9:30-11:00               | FAIR HOUSING                                      | C             | 1.5      | Mark Feinroth, Reese Lesko Maryland REALTORS  |
| 4/27/2021<br>9:00-12:00               | MD CODE OF ETHICS & PREDATORY LENDI               | D             | 3        | Kathleen Dartez, Reese Lesko Maryland REALTORS  |
| 5/4/2021<br>1:00-4:00                 | BRKGE RELATIONSHIPS & DISCLOSURE                  | H             | 3        | Kathleen Dartez, Reese Lesko Maryland REALTORS  |
| 5/13/2021<br>1:00-4:00                | LEGAL/LEGISLATIVE UPDATE                          | A             | 3        | Mark Feinroth, Reese Lesko Maryland REALTORS  |
| 6/3/2021<br>10:00-11:30               | CONTRACTS   | F             | 1.5      | Colette Massengale, Mark Feinroth Maryland REALTORS   |
| 6/29/2021<br>9:30-12:30               | MREC REQ'D SUPERVISION                            | I             | 3        | Kathleen Dartez, Colette Massengale Maryland REALTORS   |

Click this link to check what credits you need and what you have earned

<https://www.dlr.state.md.us/license/mrec/mreceduc.shtml>